Board of Trustees

as of December 31, 2016

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the Board of Trustees and...

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Barbara Lisman

Officers of the Corporation

as of December 31, 2016

Susan L. Shields President

Chief Executive Officer

John F. DaRin

Senior Vice President Commercial Lending

Paul M. Mulligan

Retail Lending

Robert J. Cannon Jr.

Senior Credit Analyst

Lawrence R. Leete III

Vice President Commercial Lending

Sharon R. MacKenzie

Manager, Loan Servicing

Paul M. Portnov

Vice President Commercial Lending

Lynn A. Viesti Berube

Marketing & Communications Specialist

Ric T. Biroscak

Manager, Security & Facilities

John Kuehnle

Assistant Vice President Infinex Financial Advisor

Maureen M. Truini

Assistant Vice Presiden Assistant Controller

Pamela A. Reiss

Manager, Devon Office

Michael A. Capodanno

Senior Vice President
Chief Financial Officer & Treasurer

Ann Marie C. Lenart

Human Resources & Corporate Secretary

Jorge A. Santiago

Branch Administrator

Patricia M. Gallagher

Manager, Stratford Office

Celeste M. Lohrenz

Vice President, Group Manager, Main and Post Road West Offices

Nora D. Paige

Manager, Operations Department

Craig W. Smith

Compliance & Enterprise Risk Officer

David A. Wall

Information Systems & Security Officer

Mark J. Gruttadauria

Assistant Vice President **Business Development Officer**

Lynda J. Mason

Assistant Vice President Manager, Woodmont Office

Janet K. Harrison

Assistant Treasurer Manager, Post Road East Office

Nancy E. Senk

Executive Secretary to the President



THE MILFORD BANK

Main Office

33 Broad Street Milford, CT 06460

Woodmont Office

259 Merwin Avenue Milford, CT 06460

Devon Office

205 Bridgeport Avenue Milford, CT 06460

Post Road East Office

1455 Boston Post Road Milford, CT 06460

Post Road West Office

295 Boston Post Road Milford, CT 06460

Stratford Office

2366 Main Street Stratford, CT 06614

Loan Production Office

142 Temple Street #208 New Haven, CT 06510 (203) 785-9148

Milford

33 Broad Street

119 High Street

300 Seaside Avenue (Hospital Lobby)

1455 Boston Post Road

295 Boston Post Road (Drive-Up)

Stratford

2366 Main Street (Drive-Up)



Access over 55,000 Surcharge-Free Allpoint **ATMs Worldwide**

(Drive-Up)

259 Merwin Avenue

205 Bridgeport Avenue

(Drive-Up)

ANNUAL REPORT

THE MILFORD BANK

2016

Always There.

SERVING OUR COMMUNITY AND CUSTOMERS SINCE 1872

milfordbank.com 203.783.5700



A Message from the President

2016 was a year punctuated by volatility. The stock market, the election, and the uncertainties in the economy were consistent headlines. The Bank continues to grapple with a soft economy, sustained low interest rates, technological and demographic shifts that fundamentally change the way we do business, and, of course, the never ending fight against over-burdensome regulation.

In the face of these challenges, the Bank turned in an admirable performance in 2016 and made forward-looking decisions that will only strengthen us.

Total assets ended 2016 at \$419,373,000 and deposits totaled \$353,713,000. Our loan portfolio grew to nearly \$347,000,000, an increase of almost \$18 million year over year. The Bank was profitable, earning over \$1,000,000, an increase of over 30% from 2015. Capital stood at \$43,785,000 or 11.21% of average assets. We retain the highest regulatory capital classification of "well capitalized"; The Milford Bank remains strong.

Banking is about convenience and no longer is convenience solely defined by location. As a bank, we must be available when and where the customer wants us to be. Often times, that means a digital presence and we continue to devote considerable time, money and resources to making our online interactions efficient and productive. We redesigned our web site to make it more intuitive and easier to navigate. We offer online loan applications and plan to offer online deposit account opening in the near term. We will maintain our physical space because there are customers who want person-to-person interaction all of the time or, at least, some of the time. Our challenge is to service the customer however they want to be serviced. We must evolve as customer demands do to remain viable in the communities in which we operate.

At our core remains a dedication to those communities we serve. In addition to the countless hours our employees volunteer, in 2016 the Bank contributed over \$182,000 to various organizations in Milford and Stratford. The Bank also contributed \$25,000 to The Milford Bank Foundation which, in turn, distributed \$15,000 to 22 community groups.

The Milford Bank plays an important role in our communities. Since our founding in 1872, we have helped our customers secure mortgages, start businesses and save for the future. Our mission is to be of service and we succeed when our customers do. As the economic expansion continues, so should the Bank's record of profitability. Our project plate is chock full of new initiatives and improvements, none more public than our relocation of our Stratford Office from its current location to 3651 Main Street, on Paradise Green. We expect a grand opening celebration in mid-May. We hope you'll take the time to stop by and see the new, contemporary design we've chosen for it.

Thank you for your business, for your continued support, and for believing community banks like ours make a difference.

Susan L. Shields, President & CEO

Susan S. Shields

Statements of Financial Condition

(in thousands) as of:

ASSETS Cash & Due from Banks Federal Funds Sold Investment Securities Loans Receivable Less: Allowance for Loan Losses Loans, Net Bank Premises & Equipment Cash Value of Bank-Owned Life Insurance Accrued Income & Other Assets	12/31/16 \$ 15,724 26 30,057 350,168 3,258 346,910 5,315 10,819 10,522	12/31/15 \$ 14,938 20 26,388 332,461 3,340 329,121 5,676 10,944 9,657
TOTAL ASSETS	<u>\$ 419,373</u>	\$ 396,744
LIABILITIES & RETAINED INCOME Deposits Mortgagors' Escrow Accounts Advances & Borrowings Reserve for Unfunded Credit Commitments Accrued Expenses & Other Liabilities	\$ 346,287 7,426 11,558 100 10,217	\$ 334,332 7,240 2,608 100 9,629
Total Liabilities Retained Income	375,588 43,785	353,909 42,835
TOTAL LIABILITIES & RETAINED INCOME	<u>\$ 419,373</u>	<u>\$ 396,744</u>
Statements of Income (in thousands) for the years ended:		
INCOME Interest & Dividend Income Interest Expense	12/31/16 \$ 13,925 <u>725</u>	12/31/15 \$ 13,963 819
NET INTEREST & DIVIDEND INCOME Provision for Loan Losses	13,200 96	13,144 344
Net Interest Income After Provision for Loan Losses	13,104	12,800
Non-Interest Income Non-Interest Expense	2,342 _14,006	1,969 13,666
INCOME BEFORE INCOME TAXES Income Tax Provision	1,440 371	1,103 282
NET INCOME	\$1,069	\$ 821