## **OFFICERS OF THE CORPORATION** as of December 31, 2020

SUSAN L. SHIELDS President and Chief Executive Officer

**JORGE A. SANTIAGO** Executive Vice President -Branch Administration

**MICHAEL A. CAPODANNO** Senior Vice President, Chief Financial Officer and Treasurer

JOHN F. DARIN Senior Vice President - Commercial Lending

ANN MARIE C. LENART Senior Vice President -Human Resources and Corporate Secretary

PAUL M. MULLIGAN Senior Vice President -Retail Lending

**DAVID A. WALL** First Vice President -Chief Information Officer

**ROBERT J. CANNON JR.** Vice President -Senior Credit Analyst

MICHAEL A. DAWID JR. Vice President - Controller

PATRICIA M. GALLAGHER Vice President -Manager, Stratford Office

**MARK J. GRUTTADAURIA** Vice President – Business Development Officer

**JOHN KUEHNLE** Vice President and Infinex Financial Advisor

LAWRENCE R. LEETE III Vice President -Commercial Lending

**CELESTE M. LOHRENZ** Vice President – Group Manager, Main and Post Road West Offices

SHARON R. MACKENZIE Vice President -Manager, Loan Servicing

LYNDA J. MASON

Vice President – Group Manager, Post Road East and Woodmont Offices

**NORA D. PAIGE** Vice President -Manager, Operations Department PAUL M. PORTNOY Vice President – Commercial Lending

**PAMELA A. REISS** Vice President -Manager, Devon Office

**CRAIG W. SMITH** Vice President -Compliance/Enterprise Risk Officer

LYNN A. VIESTI BERUBE Vice President -

Manager, Marketing/Communications

JOHN J. BAILLY Assistant Treasurer – Manager, Information Technology

TYLER A. HASKELL Assistant Treasurer – Manager, Security and Facilities

RALPH C. NECLERIO JR. Assistant Treasurer – Credit Analyst

NANCY E. SENK Assistant Corporate Secretary – Executive Secretary to the President

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# A MESSAGE FROM OUR PRESIDENT



SUSAN L. SHIELDS President & CEO

## 2020 was an extraordinary year by any measure. It was a year of a global pandemic, a global recession, unprecedented government actions, turbulent elections, and deeply felt social and racial injustice.

Tt was a year in which each of us faced difficult personal Lchallenges, a year when those among us with less were disproportionately hurt by joblessness and poverty, and it was a time when companies discovered what they really were made of and, sometimes, what they might become. Year after year, I champion the merits of the community banking model - how we bring people together, enable small businesses and individuals to reach for their dreams, and for being a source of strength in difficult times. Those opportunities were powerfully presented to us this year, and I am proud of how we responded.

Our dedicated employees remained committed to helping our customers and served as a stabilizing force in our communities during those early uncertain, terrifying, and unprecedented days. I've witnessed first-hand the pride, resiliency and loyalty that exists in our communities that we are proud to be a part of. Having a great team of people — hard workers with fortitude, brains and enormous capabilities who can navigate personally challenging circumstances while dedicating themselves to professional excellence — is what ensures our prosperity, now and in the future.

defined 2020, aside from the global pandemic of course, it was the unprecedented government intervention. Targeted at our small business customers was the Payroll Protection Program loan (PPP). It was a tremendous opportunity for us to showcase our mettle as community bankers. Our team wrote 275 PPP loans totaling \$21.5 million in 2020 supporting our small businesses in their time of crisis.

In addition to the PPP effort, we provided \$49.8 million in new and renewed credit for our commercial customers. We worked with customers under financial duress by delaying payments for 46 loans. The retail lending side was profoundly impacted too. We offered delayed payments and forbearance options to 65 families with mortgage balances in excess of \$9.15 million. We continued our tradition of generously supporting our communities, despite the cessation of events and fundraising opportunities and the financial hardship we faced, because we have always believed in the importance of community and corporate responsibility. The Milford Bank and our Foundation invested approximately \$120,000 in community partnerships last year. Despite the headwinds we faced, total assets increased in 2020 to If there was one thing that \$482.0 million and deposits grew

to \$420.1 million, an increase of nearly \$60 million. Much of that growth is attributable to PPP funds and government stimulus money. Net income for 2020 was \$1.1 million. Capital stands at \$48.9 million and the Bank retains the highest regulatory capital rating of "well capitalized." We remain strong.

The difficult interest rate environment we're in is not expected to improve anytime soon so we are investigating ways to supplement our net interest margin and bring other sources of income into the Bank. We've recently launched an insurance agency -TMB Insurance Services. We hope you'll allow us to quote your insurance needs. Last year only reinforced the criticality of digital banking channels and we will continue to expand our offerings. We have an ambitious agenda but whatever we do, we will do all of it with strict adherence to our standards and culture, while delivering what we call "The Milford Bank Experience."

I would like to express my deepest gratitude and appreciation to our Trustees for their continued counsel. Their dedication, passion and commitment allow our Bank to be the very best version of itself. Our employees have demonstrated tremendous character and capabilities; they have faced these times of adversity with grace and fortitude. With their support, I am optimistic for our prospects in 2021 and look forward to a brighter future.

Jusan J Shields

#### STATEMENTS OF FINANCIAL CONDITION

(in thousands) as of:	12/31/2020		
ASSETS			
Cash & Due from Banks	\$ 37,510	\$ 14,530	
Federal Funds Sold	25	25	
Investment Securities	12,956	22,147	
Loans Receivable	410,734	391,476	
Less: Allowance for Credit Losses	4,331	3,092	
NET LOANS	406,403	388,384	
Bank Premises & Equipment	5,361 5,112		
Cash Value of Bank-Owned Life Insurance	11,733 11,521		
Accrued Income & Other Assets	8,018	7,926	
TOTAL ASSETS	\$482,006	\$449,645	
LIABILITIES & RETAINED INCOME			
Deposits	\$ 420,149	\$ 360,541	
Advances and Borrowings	-	30,000	
Reserve for Unfunded Credit Commitments	100	100	
Accrued Expenses & Other Liabilities	12,774	11,300	
Total Liabilities	433,023	401,941	
Retained Income	48,983	47,704	
	\$482,006 \$449,645		

TOTAL LIABILITIES AND RETAINED INCOME



## STATEMENTS OF INCOME

(in thousands) for the years ended:	12/31/2020	12/3	31/2019
Interest and Dividend Income Interest Expense	\$  16,834 1,588	\$	17,071 2,520
NET INTEREST & DIVIDEND INCOME	15,246		14,551
Provision for Loan Losses	1,250		51
Net Interest Income after Provision for Loan Losses	13,996		14,500
Non-Interest Income Non-Interest Expense	2,426 15,304		2,357 15,324
INCOME BEFORE INCOME TAXES	1,118		1,533
Income Tax Provision	32		280
NET INCOME	\$ 1,086	\$	1,253